



### CREDIT BASED CURRICULUM

(Pursuant to the decision: 3000/QD-DHNL-DT, November -24-2014 of President)

Credit based Training System: Formal Undergraduate (Full - time)

Faculty : Faculty of Economics

Discipline: Business Administration

Major: Commercial Management

Minimum credits : 135 Credits

Minimum GPA: 2.0

No	Module	English subjects	Credits	Total Number	Theory	Practice	Internship	Project	Thesis	Year	SM	Prior study	Prerequisite	Concurrent
<b>I. Fundamental knowledge :</b>														
<i>I.1 Required subjects</i>														
1	202114	Advanced Mathematics C1	3.0	45.0	45.0	0.0	0	0.0	0.0	1	1			
2	202115	Advanced Mathematics C2	3.0	45.0	45.0	0.0	0	0.0	0.0	1	1			
3	202501	Physical Education 1	1.0	45.0	0.0	45.0	0	0.0	0.0	1	1			
4	213603	English 1	4.0	60.0	60.0	0.0	0	0.0	0.0	1	1			
5	214103	General Informatics	3.0	60.0	30.0	30.0	0	0.0	0.0	1	1			
6	200106	Phylosophy of Marxism and Leninism	5.0	75.0	75.0	0.0	0	0.0	0.0	1	2			
7	200201	Military training (theory)	3.0	45.0	45.0	0.0	0	0.0	0.0	1	2			
8	200202	Military training (practice)	3.0	90.0	0.0	90.0	0	0.0	0.0	1	2			
9	202121	Probability and Statistics	3.0	45.0	45.0	0.0	0	0.0	0.0	1	2	202114 202115		
10	202502	Physical Education 2	1.0	45.0	0.0	45.0	0	0.0	0.0	1	2			
11	202622	General Law	2.0	30.0	30.0	0.0	0	0.0	0.0	1	2			
12	213604	English 2	3.0	45.0	45.0	0.0	0	0.0	0.0	1	2	213603		
13	200104	History of the Communist's Party of Vietnam	3.0	45.0	45.0	0.0	0	0.0	0.0	2	2			
14	200107	Ho Chi Minh Ideology	2.0	30.0	30.0	0.0	0	0.0	0.0	3	1			
<b>Total</b>			<b>39.0</b>	<b>705.0</b>	<b>495.0</b>	<b>210.0</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>					
<b>II. Fundamental specialized knowledge :</b>														
<i>II.1 Required subjects</i>														
1	208109	Microeconomics 1	3.0	45.0	45.0	0.0	0	0.0	0.0	1	1			
2	208110	Macroeconomics 1	3.0	45.0	45.0	0.0	0	0.0	0.0	1	2	208109		
3	208416	Principles of Management	2.0	30.0	30.0	0.0	0	0.0	0.0	1	2			
4	208225	Applied Informatics in Administration	3.0	75.0	15.0	60.0	0	0.0	0.0	2	1	214103		
5	208231	Principles of Economic Statistics	3.0	45.0	45.0	0.0	0	0.0	0.0	2	1	202121		
6	208336	Principles of Accounting	3.0	45.0	45.0	0.0	0	0.0	0.0	2	1			



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7	208340	Monetary Finance	2.0	30.0	30.0	0.0	0	0.0	0.0	2	1	208110		
8	208453	Basic Marketing	2.0	30.0	30.0	0.0	0	0.0	0.0	2	1			
9	208423	Trade Laws	2.0	30.0	30.0	0.0	0	0.0	0.0	2	2	202622		
10	208439	Electronic Trade	2.0	30.0	30.0	0.0	0	0.0	0.0	2	2	214103		
<b>Total</b>			<b>25.0</b>	<b>405.0</b>	<b>345.0</b>	<b>60.0</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>					
<i>II.2 Elective subject - completed 0101/accumulated at least 2 credits : 12 credits</i>														
1	202621	Introduction to sociology	2.0	30.0	30.0	0.0	0	0.0	0.0	1	2			
2	208213	Statistics for business	3.0	60.0	30.0	30.0	0	0.0	0.0	2	1	202121		
3	208422	Organizational Behavior	2.0	30.0	30.0	0.0	0	0.0	0.0	2	1	208416		
4	208437	Office Management	2.0	30.0	30.0	0.0	0	0.0	0.0	2	1	208416		
5	208452	Business Analysis	2.0	30.0	30.0	0.0	0	0.0	0.0	2	1			
6	208211	Basic Econometrics	3.0	60.0	30.0	30.0	0	0.0	0.0	2	2	208231 208110		
7	208222	Quantitative Analysis in Management	3.0	60.0	30.0	30.0	0	0.0	0.0	2	2	202121 202114		
8	208337	Taxation	2.0	30.0	30.0	0.0	0	0.0	0.0	2	2			
9	208461	Customer Behavior	2.0	30.0	30.0	0.0	0	0.0	0.0	2	2			
10	208326	Price Evaluation	3.0	45.0	45.0	0.0	0	0.0	0.0	3	2	208341		
<b>Total</b>			<b>24.0</b>	<b>405.0</b>	<b>315.0</b>	<b>90.0</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>					
<b>III. Specialized knowledge :</b>														
<i>III.1 Required subjects</i>														
1	208327	Payment Transactions	2.0	30.0	30.0	0.0	0	0.0	0.0	3	1	208340		
2	208406	Strategy Management	3.0	45.0	45.0	0.0	0	0.0	0.0	3	1	208416		
3	208424	Human Resource Management	3.0	45.0	45.0	0.0	0	0.0	0.0	3	1	208416		
4	208463	International Freight and Insurance	2.0	30.0	30.0	0.0	0	0.0	0.0	3	1			
5	208456	Foreign Trade	2.0	30.0	30.0	0.0	0	0.0	0.0	3	2			
6	208492	Marketing Research	3.0	60.0	30.0	30.0	0	0.0	0.0	3	2	208231		